



## REQUEST FOR CEO ENDORSEMENT UNDER THE GEF Trust Fund

**GEFSEC PROJECT ID:** 2618  
**IA/ExA PROJECT ID:** 523359  
**COUNTRY:** Global. Initially: Brazil, Côte d'Ivoire, Ghana, Indonesia, Malaysia  
**PROJECT TITLE:** Biodiversity and Agricultural Commodities Program (BACP)  
**GEF IA/ExA:** World Bank/IFC  
**OTHER PROJECT EXECUTING AGENCY(IES):**  
**DURATION:** 10 years (first phase of 5 years)  
**GEF FOCAL AREA:** Biodiversity  
**GEF STRATEGIC OBJECTIVES:** Bd-2  
(Mainstreaming Biodiversity in Production Landscapes and Sectors) and Bd-4 (Generation and Dissemination of Best Practices).  
**GEF OPERATIONAL PROGRAM:** Primarily OP 2 and OP 3, also OP 12, OP 14 and OP 15.  
**COUNCIL APPROVAL DATE:** July 24 2006  
**COUNCIL APPROVED AMOUNT\*:** \$7,000,000  
**CEO ENDORSEMENT AMOUNT\*:** \$7,000,000  
**EXPECTED AGENCY APPROVAL DATE:** May 2007  
**EXPECTED SUBMISSION DATE OF MID-TERM REPORT:** December 2012  
**EXPECTED GRANT CLOSING DATE:** Ph 1: 12/13  
**EXPECTED SUBMISSION DATE OF TERMINAL EVALUATION/ PROJECT COMPLETION REPORT:** Dec 2017

| FINANCING PLAN (\$)                                       |  |            |
|---|--|------------|
|   | PPG**  | Project*   |
| <b>GEF Total</b>  | 399,288                                      | 7,000,000  |
| <b>Co-financing</b>                                       | (provide details in Section d): Co-financing |            |
| GEF IA/ExA  | 85,000                                       | 1,000,000  |
| Government  |  |            |
| Others  | 2,250  | 11,862,000 |
| <b>Co-financing Total</b>                                 | 87,250                                       | 12,862,000 |
| <b>Total</b>  | 486,538                                      | 19,862,000 |
| Financing for Associated Activities If Any: not estimated |  |            |


\* For multi-focal area projects, indicate agreed split between focal area allocations

\*\* May refer also to previous PDF grants

\*\*\*Projects that are jointly implemented by more than one IA or ExA

| FOR JOINT PARTNERSHIP***   |         |       |
|----------------------------|---------|-------|
| GEF PROJECT/COMPONENT (\$) |         |       |
| (Agency Name)              | (Share) | (Fee) |
| (Agency Name)              | (Share) | (Fee) |
| (Agency Name)              | (Share) | (Fee) |

Approved on behalf of the *World Bank*. This proposal has been prepared in accordance with GEF policies and procedures and meets the standards of the GEF Project Review Criteria for CEO endorsement.

 Alan Miller  
IA/ExA Coordinator  
Date: (February 8, 2007)

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1. **FINANCING** (for all the tables, expand or narrow table items as necessary)

**a) PROJECT COST**

| Project Components/Outcomes   | Co-financing (\$) | GEF (\$)         | Total (\$)        |
|---|-------------------|------------------|-------------------|
| 1. Project grants (shown in subsequent co-finance)  | 11,600,000        | 5,800,000        | 17,400,000        |
| 2. Monitoring and Evaluation (includes \$200,000 of initial co-finance and \$62,000 of subsequent cofinance). | 262,000           | 500,000          | 712,000           |
| 3.  |                   |                  |                   |
| 4.  |                   |                  |                   |
| 5. Project Management budget/cost*  | 1,000,000         | 700,000          | 1,700,000         |
| <b>Total Uses of Funds/project costs</b>  | <b>12,862,000</b> | <b>7,000,000</b> | <b>19,812,000</b> |

\* This item is the aggregate cost of project management; breakdown of this aggregate amount should be presented in the table b) below:

**b) PROJECT MANAGEMENT BUDGET/COST<sup>1</sup>**

| Component   | Estimated Staff weeks | GEF(\$)        | Other Sources (\$) | Project Total (\$) |
|---|-----------------------|----------------|--------------------|--------------------|
| Locally recruited personnel*                              | 308                   | 250,000        |                    | 250,000            |
| Internationally recruited consultants*                    | 462                   | 200,000        | 750,000            | 950,000            |
| Office facilities, equipment, vehicles and communications |                       |                | 100,000            | 100,000            |
| Travel  |                       | 250,000        | 150,000            | 400,000            |
| Miscellaneous   |                       |                |                    |                    |
| <b>Total</b>  |                       | <b>700,000</b> | <b>1,000,000</b>   | <b>1,700,000</b>   |

\* Local and international consultants in this table are those who are hired for functions related to the management of project. For those consultants who are hired to do a special task, they would be referred to as consultants providing technical assistance. For these consultants, please provide details of their services in c) below:

**c) CONSULTANTS WORKING FOR TECHNICAL ASSISTANCE COMPONENTS:**

<sup>1</sup> For all consultants hired to manage project or provide technical assistance, please attach a description in terms of their staff weeks, roles and functions in the project, and their position titles in the organization, such as project officer, supervisor, assistants or secretaries.

| Component                  | Estimated Staff Weeks  | GEF(\$) | Other Sources (\$) | Project Total (\$) |
|----------------------------|--|---------|--------------------|--------------------|
| Personnel                  | BACP invests in know how building in different local entities such as research entities, NGOs, R&D units of businesses and govt entities. It also invests in global know-how on biodiversity related metrics to be able to use verification and certification tools and link them to impact on the ground. |         |                    |                    |
| Local consultants*         |  | 253,750 | 616,250            | 870,000            |
| International consultants* | Estimated at 2/3 of the consultants budget   | 507,500 | 1,232,500          | 1,740,000          |
| Total                      | Estimated at no more than 15% of the total budget devoted to projects. BACP design obliges all consultants (local or international to work seamlessly with the rest of the project teams   | 761,250 | 1,848,750          | 2,610,000          |

**d) CO-FINANCING**

| Name of Co-financiers (source)   | Classification   | Type    | At Concept (\$)           | At Work Program (\$) | At CEO Endorsement (\$)* |
|--|------------------|---------|---------------------------|----------------------|--------------------------|
| IFC will provide a minimum of US\$1 million in initial co-finance. The planned GEF contribution was US\$10 million at concept stage, corresponding to 2 commodities, but became US\$7 million at work program approval for 4 commodities (20 million in two phases were requested). IFC's contribution to Phase 1 increases the total core budget to US\$8 million for that phase, because IFC considers that below this amount, the program design cannot function. However, the program design is such that the budget can absorb greater levels of co-finance. The levels of co-finance indicated here are a minimum. | Exec. Agency     | in cash | not known                 | \$1,000,000          | 1,000,000                |
| Project partners (private companies, other programs, NGOs and R&D institutions) will be required to provide at least 2:1 cofinancing. IFC has received letters of intent from potential partners indicating that if their project is approved for BACP grant funding, they will provide at least 2:1 co-finance, through a mix of cash and in kind. The 2:1 ratio is a minimum.  | Others (specify) | in cash | not estimated but implied | 10,360,000           | 11,600,000               |
| The NGO, Ecoagriculture Partners, has signed a letter of commitment to provide initial co-finance of US\$200,000 and to help raise subsequent cofinance of \$62,000; these sums will be applied to the M&E budget.   | Others (specify) | in cash |                           |                      | 262,000                  |

|  |              |          |  |            |            |
|--|--------------|----------|--|------------|------------|
| IFC<br>The original plan of US\$250,000 in staff time is now out of the BACP budget since program management will be outsourced (PMU) and IFC staff time costs will be part of supervision - a portion of supervision will still be co-finance by IFC but is not estimated here. | Exec. Agency | in kind  |  | 250,000    |            |
|  | (select)     | (select) |  |            |            |
| Total Co-financing   |              |          |  | 11,610,000 | 12,862,000 |

\* Reflect the final commitment amount of co-financiers and attach documents from co-financiers confirming co-financing commitments. Describe any difference of final commitment compared to those expressions of interest at concept stage or at work program inclusion.

## **2. RESPONSE TO REVIEWS**

- a) COUNCIL  
See Attachment D.
- b) GEF SECRETARIAT  
See Attachment E.
- c) REVIEW BY EXPERT FROM STAP ROSTER (IF REQUIRED)  
The STAP review is included as Annex 12 of the Program Appraisal Document.

## **3. JUSTIFICATION FOR MAJOR CHANGES IN THE PROJECT, IF ANY<sup>2</sup>**

There are no major changes to the program design. The findings of the appraisal phase and resulting adjustments made are summarized in Annex 3 of the Program Appraisal Document.

## **4. REQUIRED ATTACHMENTS**

- a) Project Appraisal Document
- b) Report on the Use of Project Preparation Grant
- c) Confirmed letters of commitments from co-financiers (with English translations)
- d) Agency Notification Template on Major Project Amendment and provide details of the amendment, if applicable.

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<sup>2</sup> Provide justifications for any major amendments in the project, including an increase of project amount exceeding 5% from the amount approved by the Council. Justification for such amendments and the project document will be circulated to the Council for a four-week review period. For procedures to the approval for major amendments, refer to the Council paper: *Project Cycle Update: Clarification of Policies and Procedures for Project Amendment and Drops/Cancellations.*  
*GEF/C.24/Inf.5*