

GCIP Webinars - Revised

Example: Webinar Sessions 1 to 10 (Dates, Times and Topics TBC)

Session No.	Date	Session Title / Topic	Business Elements	Worksheet
1	Tue 20 September	Business Model Innovation & Validation	1, 2	#1
2	Wed 21 September	Product / Market Fit	3, 4, 5, 6, 7	#2
3	Tue 27 September	Market(s) and Getting to Them	8, 9, 10, 11, 12	#3
4	Wed 28 September	Product / Technology Validation	3, 4	#4
5	Tue 4 October	Finance	17	#5
6	Wed 5 October	Funding	15	#5
7	Tue 11 October	Legal Issues for Entrepreneurs	4, 18	#6
8	Wed 12 October	IP Protection & Strategy	16	#6
9	Tue 18 October	The Team & The Board	4	#7
10	Wed 19 October	Sustainability	19	#8

GCIP Webinars – Revised

Example: Webinar Sessions 11 to 20 (Dates, Times and Topics TBC)

Session No.	Date	Session Title / Topic	Business Elements	Worksheet
11	Tue 25 October	Tracking & Monetizing Impact	19	# 8
12	Wed 26 October	Investor Presentation & Executive Summary	1 - 20	-
13	Tue 1 November	Worksheet Review Session		# 1 to 8
14	Wed 2 November	Corporate Partners & Pilot Programs	13	# 3
15	Tue 8 November	Government Relations, Regulations & Funding	18	# 6
16	Wed 9 November	Project Finance (TBC)	15	# 5
17	Tue 15 November	Angel Investment & Venture Capital	15	# 5
18	Wed 16 November	Additional Sources of Funding (Crowd Funding, Bank Finance etc.)	15	# 5
19	Tue 22 November	Going Global (International Expansion)	20	-
20	Wed 23 November	Scaling	20	-
21	Tue 29 November	Next Steps & the Path to Success	1 - 20	-

GCIP Webinars – Time Zones

Country	City	Webinar A	Webinar B
Austria	Vienna	15:00 CET	07:00 CET
USA	Los Angeles	06:00 PST	22:00 PST
Uruguay	Montevideo	11:00 UYU	03:00 UYU
Senegal	Dakar	14:00 GMT	06:00 GMT
Nigeria	Abuja	15:00 WAT	07:00 WAT
Morocco	Rabat	15:00 WEST	07:00 WEST
Moldova	Chişinău	16:00 EET	08:00 EET
South Africa	Pretoria	16:00 SAST	08:00 SAST
Ukraine	Kyiv	16:00 EET	08:00 EET
Turkey	Ankara	17:00 TRT	09:00 TRT
Pakistan	Islamabad	19:00 PKT	11:00 PKT
Kazakhstan	Nur-Sultan	20:00 ALMT	12:00 ALMT
Cambodia	Phnom Penh	21:00 ICT	13:00 ICT
Vietnam	Hanoi	21:00 ICT	13:00 ICT
Indonesia	Jakarta	21:00 WIB	13:00 WIB
Mongolia	Ulaanbaatar	22:00 ULAT	14:00 ULAT

Example of Webinars

Across Multiple Time Zones