

Annexure K: Letters of intent

AFRICAN CHAMBER OF REGENERATIVE NETWORKS



NPC 2023/624113/08
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14th July 2023

Letter of Intent to Partner with TIA/GCIP-SA

From: Mr Siveshen Chettiar, Chairperson, African Chamber of Regenerative Networks

To: Ms Senisha Moonsamy, Head, GCIP-SA

Subject: Letter of Intent - Collaboration between African Chamber of Regenerative Networks and GCIP-SA

Dear Ms Senisha Moonsamy

I am writing this letter on behalf of the African Chamber of Regenerative Networks (ACORN) to express our strong interest in engaging with the Global Cleantech Innovation Programme for Startups in South Africa (GCIP-SA) as an implementation partner. We believe that a collaborative partnership between our organizations can significantly contribute to the growth and success of innovative startups in the cleantech sector.

ACORN aims to foster sustainable development and drive the adoption of regenerative practices in Africa. With our extensive network and expertise, we are well-positioned to provide post-support to startups in various areas, including membership, networking



17 July 2023

Global Innovation CleanTech Programme

Technology Innovation Agency (TIA)

Subject: Letter of Intent - Empire Partner Foundation as Implementation Partner for GCIP-SA

Dear Sir/Madam,

We are writing to express our strong interest in becoming an implementation partner for the Global Cleantech Innovation Programme (GCIP-SA). Empire Partner Foundation is a reputable organization committed to promoting innovation, entrepreneurship, and sustainable development in South Africa. We firmly believe that our mission and expertise align closely with the objectives of GCIP-SA.

Empire Partner Foundation has been actively involved in supporting startups and entrepreneurs in the cleantech sector for several years. Our organization has a proven track record of empowering aspiring innovators and connecting them with relevant stakeholders and investors. We have successfully facilitated the growth of numerous cleantech ventures, enabling them to make a positive impact in the market.

As an implementation partner, Empire Partner Foundation aims to contribute significantly to the success of GCIP-SA through our extensive network, resources, and experience. We are committed to providing comprehensive support to GCIP-SA participants, from the pre-accelerator phase to post-accelerator activities.

Our proposed role as an implementation partner includes:

1. Pre-Accelerator Support

We will conduct a series of awareness training sessions, hackathons, and capacity-building workshops to identify and nurture potential cleantech innovators. Through these initiatives, we will encourage entrepreneurs to develop innovative solutions that address pressing environmental challenges. We will provide valuable guidance, mentorship, and resources to equip these innovators with the skills and knowledge necessary to refine their ideas and prepare for the accelerator phase.

2. Accelerator Programs

As part of the accelerator program, we will coordinate industry and community innovation challenges. These challenges will provide participants with opportunities to showcase their cleantech solutions, receive feedback from industry experts, and gain exposure to potential investors and customers. Our mentors and advisors will provide ongoing support throughout the accelerator program, ensuring that participants receive the necessary guidance to refine their business models, validate their technologies, and scale their ventures.

Directors: Pule Mokoena (Chairman), Vinesh Sukraj, Brenda Chetty, Mikhial Mariemuthu, Ismail Sadek

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Global Cleantech Innovation Programme

Dear GCIP Committee

I am writing this letter to express our intent and commitment as Hippocampus Education, an educational technology company that aligns with the Global Cleantech Innovation Programme for Small and Medium-sized Enterprises (GCIP) and outline the impact we intend to make in the education sector.

Hippocampus Education leverages technology and data to revolutionize the teaching and learning experience for learners and teachers in High Schools, TVETs and Skills Development as well as universities. Our core objective is to enhance academic performance by utilizing online student support tools that are available 24/7, empowering learners and educators with immediate feedback and performance forecasts for timely interventions.

Improving academic performance of environmental sciences, agri tech ,water and energy related courses and reviving interests in those disciplines.

Our alignment with GCIP-SA provides us with a unique opportunity to participate in a business accelerator programme that combines training, mentorship, and assessment of our business models, investor pitches,By actively engaging in this program, we aim to refine our strategies and strengthen our ability to deliver innovative edtech solutions that are environmentally conscious and contribute to the clean technology ecosystem.

The impact we envision making in the education sector is multi-faceted. By providing online student support tools, we aim to:

1. **Enhance Academic Performance:** Our tools enable learners to receive personalized feedback and performance forecasts, allowing them to identify areas of improvement and take timely corrective measures. This approach empowers students to enhance their academic performance and achieve their full potential.
2. **Improve Teaching Effectiveness:** Our platform equips educators with real-time insights into student progress and performance. By having access to data-driven analytics, teachers can identify gaps in understanding, tailor instructional strategies, and provide targeted interventions, ultimately enhancing their effectiveness in the classroom.
3. **Foster Equal Access to Education:** Hippocampus Education believes in the power of technology to bridge educational gaps and provide equal opportunities for all learners, irrespective of their geographic location or socio-economic background. Our online tools ensure that students can access educational resources and support anytime, anywhere, breaking down barriers to quality education.
4. **Drive Efficiency and Resource Optimization:** By leveraging technology, we streamline administrative tasks, reduce paperwork, and enhance operational efficiency within educational institutions. Our tools enable institutions to optimize their resources, freeing up time and resources for more meaningful educational initiatives.

We firmly believe that our alignment with GCIP will further amplify our impact in the education sector. By collaborating with like-minded organizations and leveraging the global network and



Technology Innovation Agency
TIA House
83 Louis Avenue, Menlyn
Pretoria, 0181

Subject: Agreement to Work Together on the Global Cleantech Innovation Programme South Africa (GCIP-SA)

Dear Stakeholder,

We hope this letter finds you well. We are writing to express our enthusiasm and agreement to work with you and your esteemed institution on the proposed Global Cleantech Innovation Programme (GCIP). As a point of reference, Startup Business Campus is a one-stop-stop that offers entrepreneurs education, incubation, advisory, networking, as well as business and investment opportunities. We are honoured to have the opportunity to collaborate with you, and we believe that our partnership will result in a successful and fruitful endeavour. After thoroughly reviewing the details of the project proposal, we are impressed by the vision, scope, and potential impact it carries. The alignment between our respective goals and values is evident, making this collaboration all the more appealing and promising. We are confident that, by combining our expertise and resources, we can achieve remarkable results.

We are fully committed to dedicating the necessary time, effort, and resources to ensure the success of the project. We understand the importance of effective communication, collaboration, and teamwork in such ventures, and we are ready to actively contribute to these aspects throughout our engagement. To kick start our collaboration, we propose to offer access to our Startup Business Campus co-working space to the entrepreneurs, network of signature coaches with Cleantech expertise, community entrepreneurs, our propriety green economy knowledge portal and moreover, our extensive of ecosystem partners in Gauteng and Limpopo. Additionally, we can establish clear milestones, timelines, and deliverables to guide our progress.

We firmly believe in maintaining transparency and open communication, which will be essential for our partnership's success. Regular progress updates, feedback sessions, and strategic discussions will enable us to navigate any challenges and make well-informed decisions collectively. We are genuinely excited about the prospect of working with you and the team. We are confident that our combined efforts will not only achieve the desired outcomes but also create a lasting impact in our industry. We look forward to forging a strong and productive relationship with the company, built on trust, professionalism, and shared success.

Please let me know your availability for an initial meeting, and I will gladly coordinate a convenient time for both parties. If you have any additional information or specific requirements that you would like to discuss beforehand, please feel free to share them with us. Once again, thank you for extending this opportunity to collaborate. We are honored to accept it wholeheartedly. Together, we are confident that we will accomplish remarkable results and contribute significantly to the GCIP South Africa. Please do not hesitate to contact us should you have any questions, concerns, or require further clarification. We are readily available and eager to embark on this exciting journey with you.

Looking forward to our successful collaboration!

Yours sincerely,

A handwritten signature in black ink, appearing to read "Litelu".

OO Mr L. A. Litelu
Executive Chairman
Head of Incubation, Partnerships & Investments
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Startup Business Campus
66 Carr Street, Newtown 2113
Johannesburg, South Africa

15 July 2023

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Subject: Letter of Intent - Partnering in the Global Cleantech Innovation Programme

Dear Sir/Madam,

I am excited to reach out to you on behalf of MediaPlatform, an organisation with a remarkable track record of over two decades in through-the-line branding, advertising, and communication. Our unwavering vision is closely aligned with forward-thinking corporate and public sector entities, particularly in the dynamic and promising clean tech space. I am delighted to express our wholehearted interest in partnering with the Global Cleantech Innovation Programme (GCIP) and becoming active participants in its initiatives. Together, we can shape a more sustainable future and tell the compelling story the world needs to hear.

At MediaPlatform, our parallel role extends beyond our core expertise. In addition to our branding and communication services, we play a crucial role in ensuring industry integration. Through our extensive network of partners and clients, we strive to extend the impact of the GCIP initiatives. By facilitating collaborations, fostering connections, and promoting knowledge sharing, we actively contribute to creating a cohesive ecosystem that drives innovation and accelerates the adoption of clean technologies. With our dedication to industry integration, we aim to maximise the program's reach and effectiveness, fostering lasting change in the clean tech sector.

Our commitment to fostering innovation and driving sustainable development is deeply rooted in collaboration with esteemed partners such as the Africa Accelerate Foundation. As an established Non-Profit Organisation headquartered in Durban, Africa Accelerate Foundation has launched a fund of R100m to empower innovators and incubate initiatives that bring sectors together to advance the Sustainable Development Goals (SDGs) and solve challenges at scale. Their integrated partners and strategic advisors, who are industry leaders, strengthen their capabilities in mobilising financial resources, attracting support, and enabling contributions from private individuals, corporations, and philanthropies. We are proud to be associated with Africa Accelerate Foundation, as their portfolio of African-scaled innovations defines their success in social development.

Given our partnership with Africa Accelerate Foundation and our shared commitment to driving positive change, we are confident that our collaboration in the Global Cleantech Innovation Programme will yield remarkable results. Through our collective expertise and resources, we can further mobilise financial support, leverage our networks, and attract investments towards cleantech innovation and entrepreneurship. By

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Board of Directors : Mr D.Naidoo (Managing Director) | Mrs K Naidoo (Partner) | Mr P Naidoo (Non-Executive)



Snake Nation (Pty) Ltd

CAPE TOWN

Black Unicorns Venture Studios
19 Brunia Way | Hout Bay, Cape Town | 7806

ATL

Russell Innovation Center for Entrepreneurs
504 Fair St SW, Atlanta, GA 30313, United States

Date: 16 July 2023

Mr. Vusi Skosana
Technology Innovation Agency
Address: 83 Lois Ave,
Newlands,
Pretoria,
0081

Letter of Intent for Global CleanTech Innovation Programme Implementation Partner

Dear Mr. Vusi Skosana,

I am writing to express Snake Nation's intent to collaborate and actively participate in the Global CleanTech Programme, with a particular focus on utilizing music, arts, and technology to promote the CleanTech sector and foster a green economy. As an advocate for sustainable development and a firm believer in the transformative power of art and technology, I am excited about the opportunity to contribute to this initiative.

Having closely followed the recent advancements of GCIP in the CleanTech industry, we are impressed by the potential it holds for addressing our global environmental challenges and creating a sustainable future. However, we also recognize the need for effective communication and engagement strategies to raise awareness and inspire action among diverse communities, especially the younger generation / students.

Through our experience in the technology and creative industry, we have witnessed the profound impact that music, arts, and technology can have in conveying complex ideas, inspiring emotions, and sparking conversations. These mediums possess the ability to transcend language barriers and engage people from all walks of life, making them powerful tools to promote the CleanTech sector and encourage sustainable practices.

In light of the above, we propose the following collaborative activities and initiatives:

1. Creation of a CleanTech-themed music challenge : By organizing music challenges dedicated to showcasing artists who are passionate about environmental issues, we can attract a wide audience and provide a platform to educate, inspire, and mobilize individuals towards embracing CleanTech solutions.