



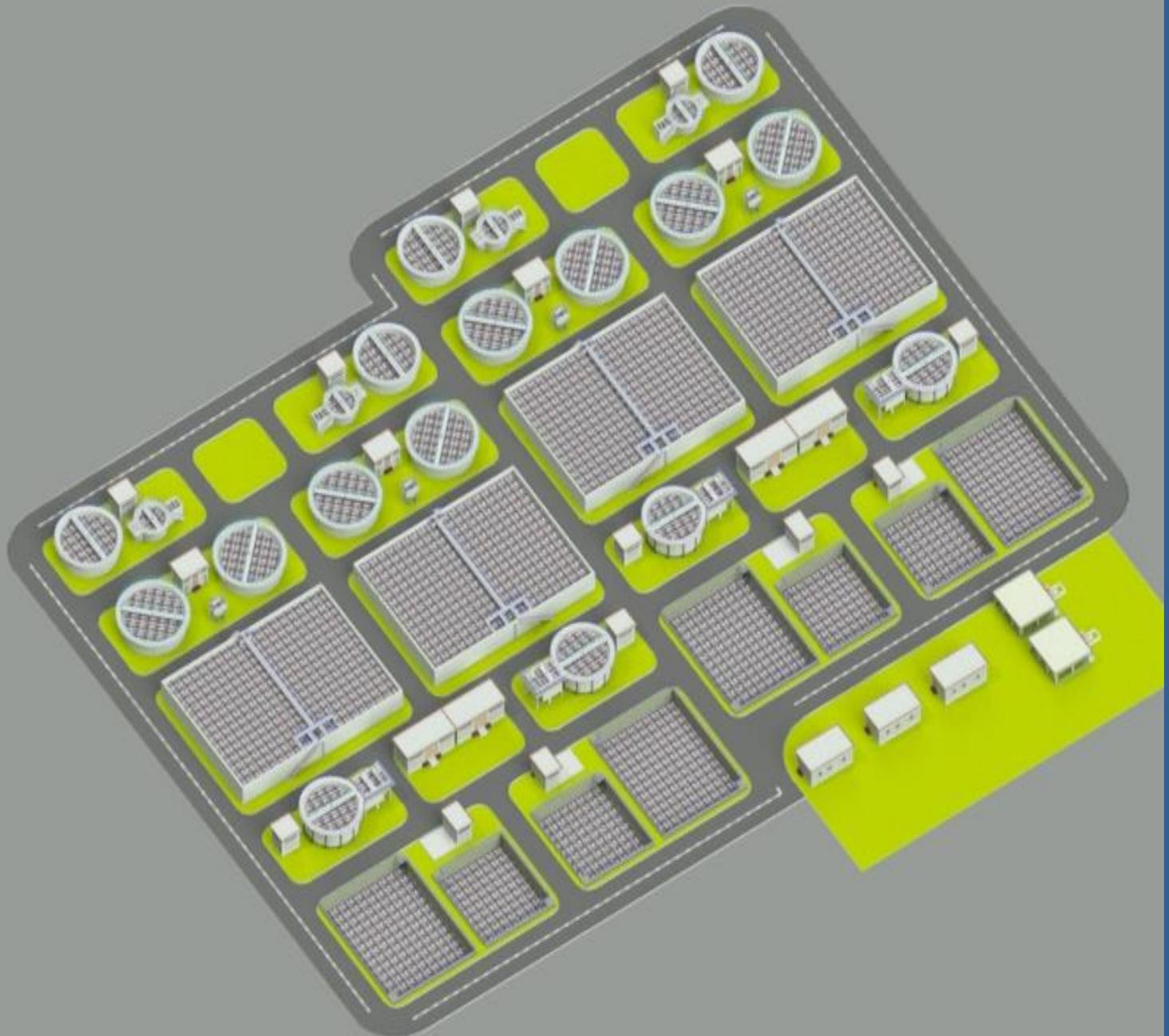
Annexure IX

**Project: "Mainstreaming Climate Change
Adaptation through Water Resource
Management in Leather Industrial Zone
Development"
(GEF ID 5666; SAP ID 150052)**

**"Common Effluent Treatment Plant for Sialkot
Tannery Zone"**

January 28, 2021

Electro-Mechanical Bids Evaluation Report and Recommendation for award of Contract





Project:

**“Mainstreaming Climate Change Adaptation through Water
Resource Management in Leather Industrial Zone
Development”
(GEF ID 5666; SAP ID 150052)**

Common Effluent Treatment Plant

**For
Sialkot Tannery Zone**

***Electro-Mechanical Bids Evaluation Report and
Recommendation for award of Contract***

January 28, 2021

A project of:

**United Nations Industrial Development Organization
(UNIDO)**

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1. BIDDING DETAILS

The Bidding details are provided in **Table 1** below.

Table 1: Bidding Details

Name of Employer	Sialkot Tannery Association (Guarantee) Limited
Name of Contract	Common Effluent Treatment Plant for Sialkot Tannery Zone
Contract Description	Construction of Common Effluent Treatment Plant including Mechanical and Electrical Works
Method of Procurement	Single Stage One Envelope

2. BID SUBMISSION

Five (05) Bidders submitted the Bidding Documents before the deadline for submission of Bids. No amendment to Bidding Document is issued. The list of Bidders is provided in Table 2 below.

Table 2: List of Bidders

S. No.	Name of Bidders
1	M/S 3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.
2	M/S Orient Water Technologies and Zahir Khan Brothers
3	M/S KSB Pumps Limited
4	M/S ICC and AMV
5	M/S Water World International and Kaim Khani & Brothers

3. TECHNICAL BIDS OPENING

The bids were opened in accordance with ITB Clause 23 in the presence of the bidders' representatives and others who chose to attend at STAGL Office on 2nd September 2020 at 2:30 pm.

4. DETAILED EXAMINATION OF TECHNICAL BIDS

With reference to Clause IB.26 "Examination of Bids and Determination of Responsiveness" Volume-I of Tender Documents, **Table 3** presents the Responsiveness of Bids.

Table 3: Responsiveness of Bids

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
1	Name of bidder, business address and country of incorporation					
2	Type of firm whether individually owned, partnership, corporation or joint venture and the names of its owners or partners.	<i>In JV Owners Name Not Mentioned The signature on stamp paper is done by MD of IM&S (clarification required)</i>				<i>JV Incomplete JV letter.</i>
3	The annual reports or qualification statements giving general description of the firm, sort of business carried out, balance sheets, profit and loss statements, turn over and business done by the firm, duly authenticated, for the last three (3) years. Audited Balance Sheets for the preceding 3 years and projected assets and liabilities for the next 2 years shall be provided.	<i>Next 2 years not mentioned</i>	<i>Next 2 years not mentioned</i>	<i>Next 2 years not mentioned</i>	<i>Next 2 years not mentioned</i>	<i>Next 2 years not mentioned</i>
4	Location and address of manufacturing facilities.					<i>Missing Information Required</i>
5	Full description of factories owned and the annual manufacturing capacities of various items made therein.	<i>Annual manufacturing capacities not mentioned</i>	<i>Annual manufacturing capacities not mentioned</i>		<i>Missing Clarification required as mentioned in Appendix B</i>	<i>Missing Information Required</i>

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
6	Details of the factory or factories where the offered equipment is proposed to be manufactured. This description should include the facilities and capacities of the particular factories including testing facilities and the processes used in manufacturing and testing. Where parts or components are purchased from outside, the details of equipment purchased and the names and experience record of the suppliers.				Missing Clarification required as mentioned in Appendix B	Missing Information Required
7	Detailed description of the quality control testing and research facilities. If the equipment is manufactured under license, the name of the licensor and details of the licensing arrangements, such as the duration of the license, the facilities provided to the bidder by the licensor and whether future improvements are available or not etc. A copy of the license agreement may be attached.	License Agreement missing	License Agreement missing		Missing Clarification required as mentioned in Appendix B	Missing Information Required
8	Names, qualifications and experience of the key technical personnel listed below; 1. Project Manager 2. Mechanical Engineer 3. Electrical Engineer 4. Instrumentation Engineer 5. Quality Control Engineer	Missing Electrical Engineer Instrumentation Engineer Quality Control Engineer	Mechanical Engineer (B-Tech) Quality Control Engineer CV missing	CVs not available		Missing No Team designated for the project as required
9	The time since the manufacturer has been in this business and the time since he has been doing work of similar nature.	Not mentioned				Not mentioned
10	The time since the particular equipment offered has been manufactured and the time for which it has been in service on different plants.	Not mentioned				Not mentioned

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
	The manufacturer shall provide list of plants with the specifications of equipment in service.					
11	Reference lists of similar works done by the bidder in its country and abroad indicating the name of customer, description and quantity of product, year of supply and the approximate value. Bidder shall provide reference list of atleast two similar nature of works.	Missing Provide information				
12	Details of projects under execution and future contractual commitments (for each partner, in case of a joint venture).	Missing Provide information	Missing Provide information	Missing Provide information	Missing Provide information	Missing Provide information
13	Banking reference, names of banks and addresses may be given to whom reference regarding financial capability of the bidder may be made, with authority to make inquiries from the bidder's bankers and clients regarding any financial and technical aspects (for each partner, in case of a joint venture).	Missing Provide information	ZKB bank reference missing			
14	Information on any litigation or arbitration resulting from contracts completed or under execution by the bidder over the last ten (10) years. The information shall indicate the parties concerned, the matter of dispute, the disputed amounts and the result thereof (for each partner, in case of a joint venture).	Affidavit Missing			Affidavit Missing	Affidavit Missing Old affidavit (2018)

During the Evaluation of Bids, queries were raised by the Client for the clarifications as mentioned in the table above.

Annexure – 3 presents the clarifications submitted by the Bidders.

M/s Water World International and Kaim Khani & Brothers are unable to submit the missing and relevant information as required.

5. RECOMMENDATIONS

Four (04) Bidders as mentioned below qualifies the criteria as mentioned in the Tender Documents and shall be considered for Financial Bid opening.

1. M/s 3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.
2. M/s Orient Water Technologies and Zahir Khan Brothers
3. M/s KSB Pumps Limited
4. M/s ICC and AMV

ANNEXURES

Annexure 1: Bid Covering Letter



Sialkot Tannery Association (Guarantee) Limited.

Ref: STAGL/10/2020/702
Date: 16/10/2020

Mr. Kashif Masood
Manager Design (SZ)
M/s NEC
Karachi

Subject: **Common Effluent Treatment Plant at Sialkot Tannery Zone- Electro Mechanical Works Submission of Technical Bids for Evaluation**

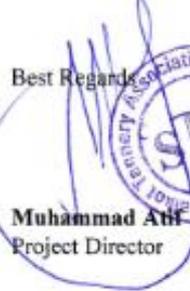
Dear Mr. Kashif,

In response of advertisement published for subject works on 07th July 2020, 05 Companies /Joint Ventures have submitted their Technical and Financial Bids.

All original documents/ Technical Bids of 05 companies/JV are enclosed herewith, you are requested to kindly review and send us a detailed evaluation report as per the given criteria.

Your cooperation and early submission of the report will be highly appreciated.

Best Regards,


Muhammad Anif
Project Director



Annexure 2: Evidence of Bidder's Capability

**MAINSTREAMING CLIMATE CHANGE ADAPTATION THROUGH WATER RESOURCE MANAGEMENT IN LEATHER
INDUSTRIAL ZONE DEVELOPMENT (GEF ID 5666; SAP ID 150052)**

“Construction of Common Effluent Treatment Plant for Sialkot Tannery Zone”

EVIDENCE OF BIDDER’S CAPABILITY

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
1	Name of bidder, business address and country of incorporation	✓	✓	✓	✓	✓
2	Type of firm whether individually owned, partnership, corporation or joint venture and the names of its owners or partners.	✓	✓	✓	✓	Expired JV Agreement
3	The annual reports or qualification statements giving general description of the firm, sort of business carried out, balance sheets, profit and loss statements, turn over and business done by the firm, duly authenticated, for the last three (3) years. Audited Balance Sheets for the preceding 3 years and projected assets and liabilities for the next 2 years shall be provided.	✓	✓	✓	✓	Not provided
4	Location and address of manufacturing facilities.	✓	✓	✓	✓	
5	Full description of factories owned and the annual manufacturing capacities of various items made therein.	✓	✓	✓	✓	Not provided
6	Details of the factory or factories where the offered equipment is proposed to be manufactured. This description should include the facilities and	✓	✓	✓	✓	Not provided

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
	capacities of the particular factories including testing facilities and the processes used in manufacturing and testing. Where parts or components are purchased from outside, the details of equipment purchased and the names and experience record of the suppliers.					
7	Detailed description of the quality control testing and research facilities. If the equipment is manufactured under license, the name of the licensor and details of the licensing arrangements, such as the duration of the license, the facilities provided to the bidder by the licensor and whether future improvements are available or not etc. A copy of the license agreement may be attached.	Mechanical Screens+ Grit Chamber+ Scrappers + Sludge Filter Press proposed are not north American or European	✓	✓	✓	Pumps are not North American or European
8	Names, qualifications and experience of the key technical personnel listed below; 6. Project Manager 7. Mechanical Engineer 8. Electrical Engineer 9. Instrumentation Engineer 10. Quality Control Engineer	✓	<i>Quality Control Engineer CV is not acceptable as the provided CV is not of Engineer</i>	✓	✓	CVs of Mechanical and Instrumentation Engineers are not provided. CV of Electrical Engineer not relevant.
9	The time since the manufacturer has been in this business and the time since he has been doing work of similar nature.	✓	✓	✓	✓	Not provided
10	The time since the particular equipment offered has been manufactured and the time for which it has been in service on different plants. The manufacturer shall provide list of plants with the specifications of equipment in service.	✓	✓	✓	✓	Not provided

#	Information to be Supplied	Bid References				
		3W Systems (Pvt.) Ltd. and Solutions Engineering (Pvt.) Ltd.	Orient Water Technologies and Zahir Khan Brothers	KSB Pumps Limited	ICC & AMV	Water World & Kaim Khani & Brothers
11	Reference lists of similar works done by the bidder in its country and abroad indicating the name of customer, description and quantity of product, year of supply and the approximate value. Bidder shall provide reference list of atleast two similar nature of works.	✓	✓	✓	✓	✓
12	Details of projects under execution and future contractual commitments (for each partner, in case of a joint venture).	Only one ongoing project	✓	✓	✓	Not provided
13	Banking reference, names of banks and addresses may be given to whom reference regarding financial capability of the bidder may be made, with authority to make inquiries from the bidder's bankers and clients regarding any financial and technical aspects (for each partner, in case of a joint venture).	✓	✓	✓	✓	✓
14	Information on any litigation or arbitration resulting from contracts completed or under execution by the bidder over the last ten (10) years. The information shall indicate the parties concerned, the matter of dispute, the disputed amounts and the result thereof (for each partner, in case of a joint venture).	✓	✓	✓	<i>Not acceptable on Letterhead</i>	Expired Affidavit

Annexure 3: Bidders Response