



UNITED NATIONS  
INDUSTRIAL DEVELOPMENT ORGANIZATION



# Project Steering Committee 13.07.2023

Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova  
(GCIP Moldova)

Reporting of the administrative and financial activities of the GCIP Moldova for 2022:  
Activity Report 2022, Financial Report 2022.



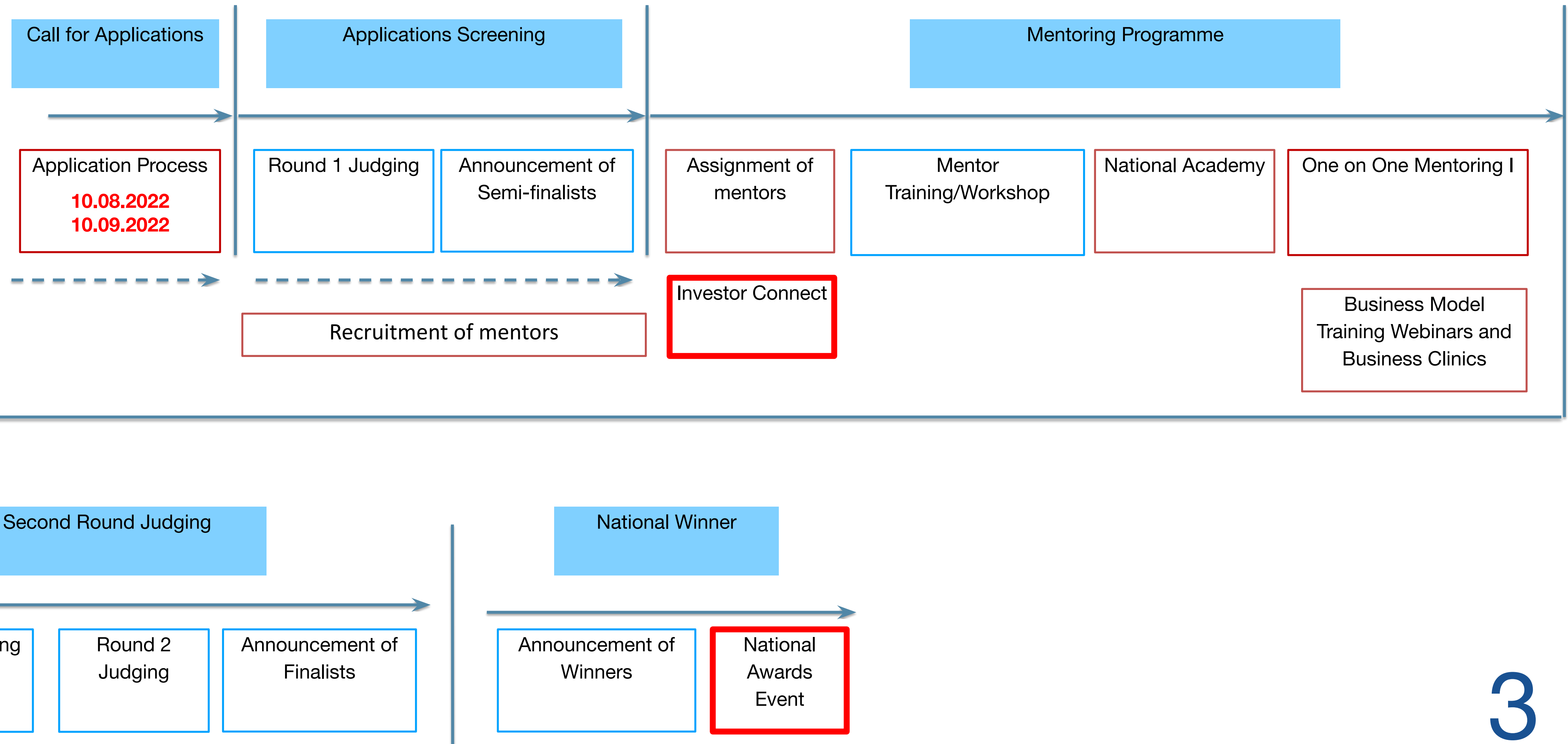
**Global Cleantech  
Innovation Programme**

Nicolae Soloviov, National Coordinator

# • Activities of GCIP Moldova for the period 2022

Component / Outcome / Output / Activities	YEAR 1 (2022)											
	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12
Component 1 Transforming early-stage innovative cleantech solutions into commercial enterprises												
Outcome 1.1 Early-stage cleantech innovations are accelerated												
Output 1.1.1 The GCIP guidebooks are adapted for the GCIP Moldova												
Output 1.1.2. Pool of cleantech entrepreneurship experts (trainers, mentors, judges) is certified to support the GCIP Moldova Accelerator												
Output 1.1.3 Three cycles of the annual competition-based GCIP Moldova Accelerator are conducted												
Output 1.2.1 Targeted business growth support services are provided to selected cleantech enterprises towards commercialization												
Output 1.2.2 Enterprises are connected to financing opportunities and provided with tipping-point investment facilitation support							x	x	x	x	x	x
Output 1.2.3 Mentoring and partnership support is provided to cleantech enterprises for global market expansion											x	x
Output 1.2.4 Investment is mobilized to deploy innovative cleantech solutions across various sectors							x	x	x	x	x	x
Component 2 Cleantech innovation and entrepreneurship ecosystem (CIEE) strengthening and connectivity												
Outcome 2.1 The CIEE in Moldova is strengthened and interconnected												
Output 2.1.1 Institutional capacity building of the CIEE actors is conducted												
Output 2.1.2 Cleantech innovation and entrepreneurship policies, regulations and recommendations are developed												
Output 2.1.3 Linkages, collaboration, and synergies across CIEEs are promoted										x	x	x
Component 3 Programme Coordination and Coherence							x	x	x	x	x	x
Outcome 3.1 Efficiency and sustainability of the GCIP Moldova is ensured by coordination and coherence with other GCIP country projects												
Output 3.1.1 The GCIP internal guidelines for project management teams are adapted and implemented by the GCIP Moldova												
Output 3.1.2 Programme-level knowledge management, communication, and advocacy strategy is adapted by the GCIP Moldova												
Output 3.1.3 The GCIP Moldova web platform is operated to maintain the GCIP community					x	x						
Outcome 3.2 Impacts and progress of the GCIP Moldova are tracked and reported												
Output 3.2.1 The GCIP methodology for impact assessment is adapted and applied												
Output 3.2.2 Project activities are tracked and reported based on the GCIP monitoring and evaluation (M&E) framework												
Output 3.2.3 External terminal evaluation is conducted												

# ● GCIP Moldova activities Step-by-Step





## • Climathon 2022 (Pre-Accelerator)

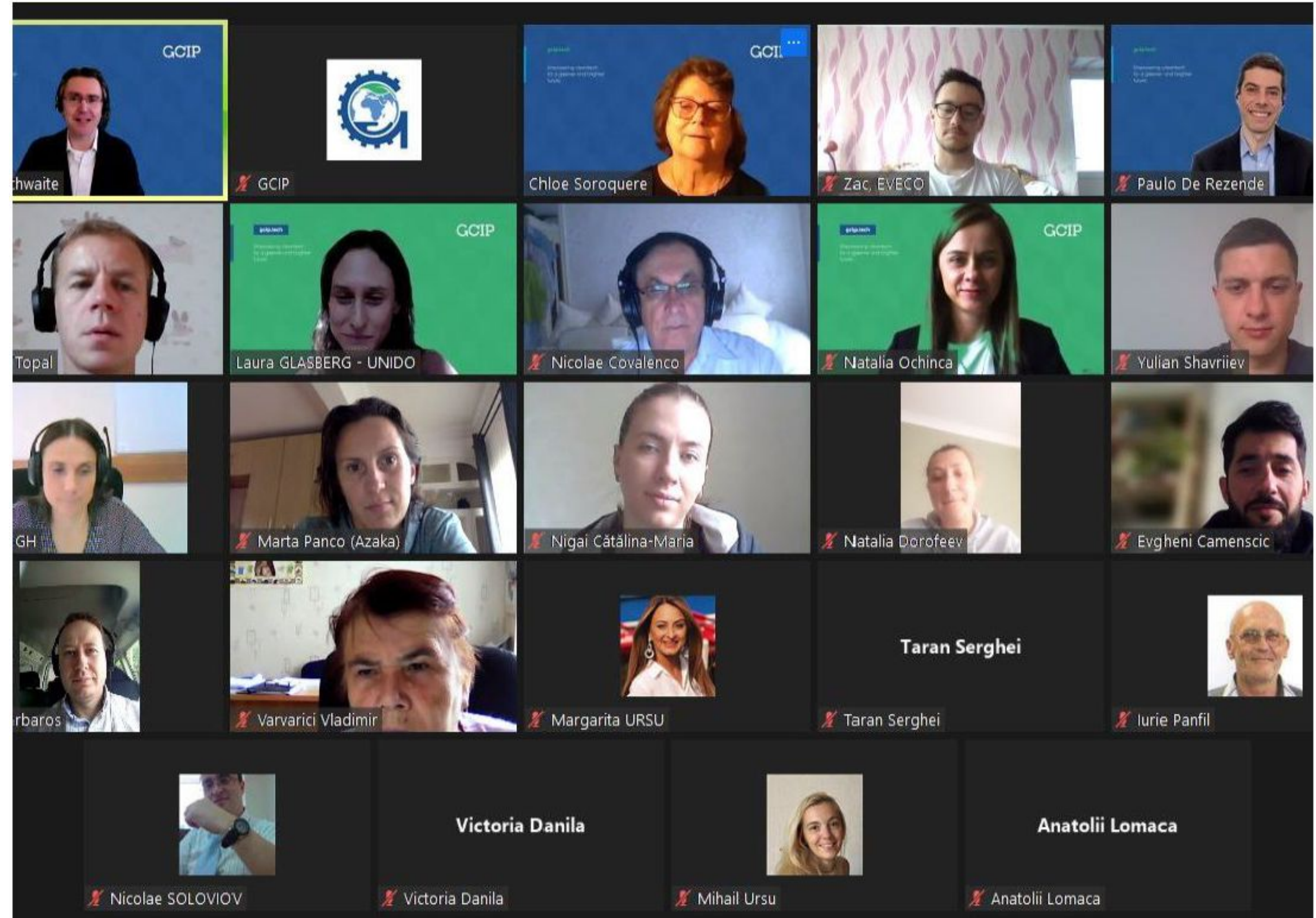
- On 13 and 14 August, we organized the first Climathon in Moldova.
- For two days, the participants tried to identify and solve the biggest challenges in the energy sector of the republic of Moldova.
- The 25 participants worked in 5 groups to identify the strat-ups solutions in the 5 main categories: Water Efficiency, Energy Efficiency, Renewable Energy, Green Buildings, and Green Transportation.





# • The National and Global Academy of GCIP Moldova 2022

- 15 companies
- 3 International trainers
- 6 days of the intensive training





## ● Mentoring support GCIP Moldova 2022

- 5 mentors were selected
- 15 introduction sessions were organized
- Individual mentoring sessions are organized by mentors at cleantech companies

GCIP Moldova 2022				Mentori				
First Name	Last Name	Company Name	Ora	Dorina Vasilache	Marcella Zgircibaba	Margarita Ursu	Mihaela Grumeza	Anatol Palade
Zahari	Dolomanji	EVECO Construction	17.00	10.10.2022				
Yulian	Shavriiev	Yulian Shavriiev	17.20	10.10.2022				
Evgheni	Camenscic	Genescotec	17.40	10.10.2022				
Varvarici	Vladimir	SCI Roscani	18.00		10.10.2022			
Victoria	Danila	Davitex Neo SRL	18.20		10.10.2022			
Natalia	Railean	High school Tetcani	18.40		10.10.2022			
Iurie	Barbaros	Nobus Grup SRL	17.00			13.10.2022		
Natalia	Dorofeev	Natalia Dorofeev	17.20			13.10.2022		
Musat	Vlad	SPAM CARSHARING	17.40			13.10.2022		
Iurie	Panfil	sc FLUXSERV srl	18.00				13.10.2022	
Ghetmancenco	Svetlana	Alimvin CV	18.20				13.10.2022	
Alexandr	Nevreanschii	naleks	18.40				13.10.2022	
Marta	Panco	Panco	19.00					13.10.2022
Mihail	Ursu	GT Valeriu Rusnac	19.20					13.10.2022
Angela	Suhin	Instituția Publică Gimnaziul-Grădiniță Merenii Noi	19.40					13.10.2022



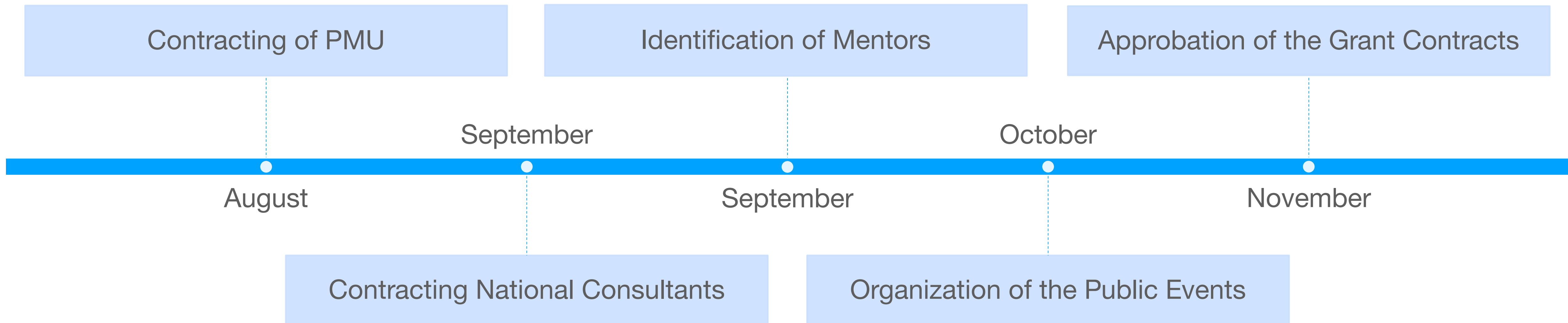
## • Winners GCIP Moldova 2022

- **Energy efficiency:** Zahari Dolomanji / "EVECO Construction"
- **Renewable energy:** Varvarici Vladimir / "Renewable energy by placing photovoltaic panels on the water retention tank".
- **Water efficiency:** Natalia Dorofeev / "Eco Car Wash".
- **Green buildings:** Maxim Vladimir / "Green buildings - the future of the development of the production process using various renewable resources"
- **Green transport:** Sever Bolokan, the "Spam Carsharing"





## • Administrative activities of GCIP Moldova in 2022





## ● Contracting of PMU

### ● Situation

- *Since the Agency for Energy Efficiency is an administrative authority, all purchases, and contracts must be made in accordance with Law 131 on public procurement. For this reason, all activities are implemented with delays.*

### ● Solution

- *All purchases and contracts must be carried out in accordance with Law 131 on public procurement.*
- *All public procurement dossiers should be prepared in advance until final of the year.*





# • Contracting National Consultants

## • Situation

- *Lack of professional experts*
- *Individual experts do not know the procurement procedure*

## • Solution

- *We are announcing the services procurement for one company/organization with all National Experts.*





## ● Identification of Mentors

### ● Situation

- *Limited Availability: Finding a mentor who is available and willing to commit time and effort to mentorship is a challenge.*
- *Mismatched Expertise: It is essential to find a mentor whose expertise aligns with GCIP goals and aspirations.*

### ● Solution

- *Approach Potential Mentors: Contact mentors directly and clearly outline our expectations for the mentorship relationship.*
- *Engage in Mentorship Programs: Involve and take advantage of mentorship programs offered by other institutions, professional organizations, or companies.*



# ● Organization of the Public Events

## ● Situation

- *Periodically identification and contracting of the locations for the public events*

## ● Solution

- *Identification of an entity that already has its locations and offices set up.*
- *Identification of a collaboration mechanism during the project.*
- *Establishing an annual calendar of events.*



# ● Approbation and signing of the Grant Contracts

## ● Situation

- *Complex Decision-Making Structures: Decision-making structures involve multiple departments or committees. Coordinating and aligning the interests and schedules of all stakeholders involved in the approval process is challenging and result in delays.*
- *Approval Delays: Obtaining the necessary approvals is a time-consuming process. It involves multiple levels of review and decision-making within the funding agency, leading to delays in contract signing.*

## ● Solution

- *Establish Clear Timelines: Setting realistic and transparent timelines for the approval and signing of grant contracts. Communicate the timelines to all stakeholders involved and strive to adhere to them as closely as possible.*
- *Enhance Stakeholder Collaboration: Encourage collaboration and coordination among stakeholders involved in the approval process. Facilitate meetings, discussions, and feedback sessions to align expectations and reach a consensus efficiently.*

# ● Budget for 2022

<b>A. Income</b>	
Receipt Prior Period(s)	0.00
Receipt Current Period	298,716.56
Refund Prior Period(s)	0.00
Refund Current Period	0.00
Interest Switched Prior Period(s)	0.00
Interest Switched Current Period	0.00
<b>Total Income</b>	<b>298,716.56</b>
<b>B. Project Expenditure</b>	
Salary of the PMU	27,015.00
Travel	7,500.00
National and International Consultants	17,237.13
Grants	100,000.00
Payments Current Period (2022)	151,752.13
<b>Expenditure Current Period (2022)</b>	<b>151,752.13</b>
<b>Total Expenditure</b>	<b>151,752.13</b>
<b>C. Fund Balance (A-B)</b>	<b>146,964.43</b>
<b>D. Interest Income</b>	
Interest Prior Period(s)	0.00
Interest Current Period	0.00
<b>E. Difference</b>	<b>1.87</b>
<b>Current Balance (A-B-E)</b>	<b>146,962.56</b>